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## Experienced Associate in Corporate Finance / Mergers & Acquisitions

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### Who We Are

Franzen & Company is an independent Swiss-based boutique investment banking firm with a global focus. Our principal activities are M&A and corporate finance advice to mid-market companies, private equity firms and entrepreneurs. We assist listed corporations, family businesses and entrepreneurs, financial sponsors and family offices both in the German speaking region and internationally, be it in or outbound cross-border. We assist clients by starting earlier in investment decisions and corporate transactions. We have a broad network in the business and financial community both locally and in other financial centers. We combine relationships with corporates with access to specialist debt and equity investors, be it private or public markets capital. We serve our international clients through a global network in key markets in Europe, the USA and Asia.

### Some of Our Notable Transactions Include

- Carve-out and Sale of SIX-listed Valora Group's pan-European FMCG and cosmetics distribution business (Trade division) to Munich-based and listed private equity firm Aurelius in November 2015
- DealMarket financing round by FINMA regulated family office Cape Capital and Neveq in November 2015
- Globally active Franke Group's sale of the Mobile Systems business to NYSE-listed TransDigm Group in July 2014

### What We Are Looking For

In order to support our accelerating deal flow and our transaction origination work, we are looking for talented, motivated and intellectually ambitious individuals with the right personality and track-record in the role of

### Experienced Associate in Mergers & Acquisitions Advisory and Corporate Finance

- Start date:** February 2016 or bespoke
- Location:** Zurich, near Paradeplatz
- Key Tasks:**
- M&A transaction support from origination to execution in close collaboration with our deal team
  - Business development and representation
  - Financial modelling, benchmarking and business valuations
  - Preparation of client presentation materials
  - Research tasks utilizing various sources incl. financial data providers (CapitalIQ, Mergermarket, etc.)
- Requirements:**
- 2-5 years of relevant international experience
  - Outstanding academic track-record, at least Bachelor
  - Independently able to work and achieve premium results
  - Team player, responsible, motivated, hardworking, representative, "client-ready"
  - Languages must include German and English

At Franzen & Company, we believe our people are our greatest asset. Our goal is to attract, retain and develop the best and brightest. We seek individuals who are passionate about our business and are a fit both culturally and professionally. We are committed to developing our internal talent and are champions of our employees' personal growth and success.

While we are small and focused firm, we offer unique development potential to new hires. You will form an integral part of our daily project work and contribute hands on at the forefront of the deal making process. You will work closely with our clients in direct client contact on a daily basis, unlike in larger investment banks. Therefore, we believe we provide for a superior career development opportunity than many of the alternatives.

We recognize that some of the most brilliant ideas are derived from sharing knowledge and expertise, whether you are just starting your career or joining us as an experienced hire, we believe we offer a better way of investment banking by providing superior exposure to deal activity.

If you think you have the right skills, please send your CV together with a personal statement to [careers@franzen.com](mailto:careers@franzen.com)

Find out more information about our firm: [www.franzen.com](http://www.franzen.com)